MANAGEMENT PROFILE

Seasoned manager with over five years of customer service focused experience. Strengths in strategic planning, motivation of staff, budgeting, employee development and marketing

CORE QUALIFICATIONS

 Sales and customer service Performance Evaluations Staff training/Development Employee Scheduling Policy/Program Development Budgets 	 Inventory Control Communication skills Expense Control Marketing Consistently meet or exceed goals Microsoft Word, Excel, PowerPoint
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PROFESSIONAL EXPERIENCE

Who Needs a Movie, Fort Collins, CO

Manager

- Reduced and controlled expenses by monitoring hours and allocating marketing budgets effectively
- Managed team of seven professionals including hiring, training and performance evaluations
- Trained, coached and mentored staff to ensure that all duties and goals were completed properly and efficiently
- Consistently met or exceeded sales goals and drove sales for the store
- Increased profits by 13% by developing, initiating and managing sales programs and new ways to drive sales

Beautiful You, Castle Rock and Fort Collins, CO

Manager/Beauty Consultant

- Managed store inventory and floor displays for maximum sales volume
- Managed employees
- Brainstorming and implementing new marketing programs, driving promotions to meet and exceed sales goals

ADDITIONAL EXPERIENCE

Doggy Daycare, Denver, CO **Dog Supervisor**

• Trained new employees in care and behavior evaluation of dogs

EDUCATION

Colorado State University, Fort Collins, CO Bachelor of Science, Psychology; Minor, English Graduation: August 20xx

VOLUNTEER EXPERIENCE

Animal House Rescue, Fort Collins, CO, Canine Foster Parent	20xx
Ride Gentle, Smith, CO, Therapeutic Riding Volunteer	20xx – 20xx
Train Your Dog The Easy Way, Fort Collins, CO, Animal Evaluator	20xx – present
Hall Council, Vice President/Secretary	20xx – 20xx

1/20xx - 11/20xx

8/20xx – present

4/20xx - 7/20xx