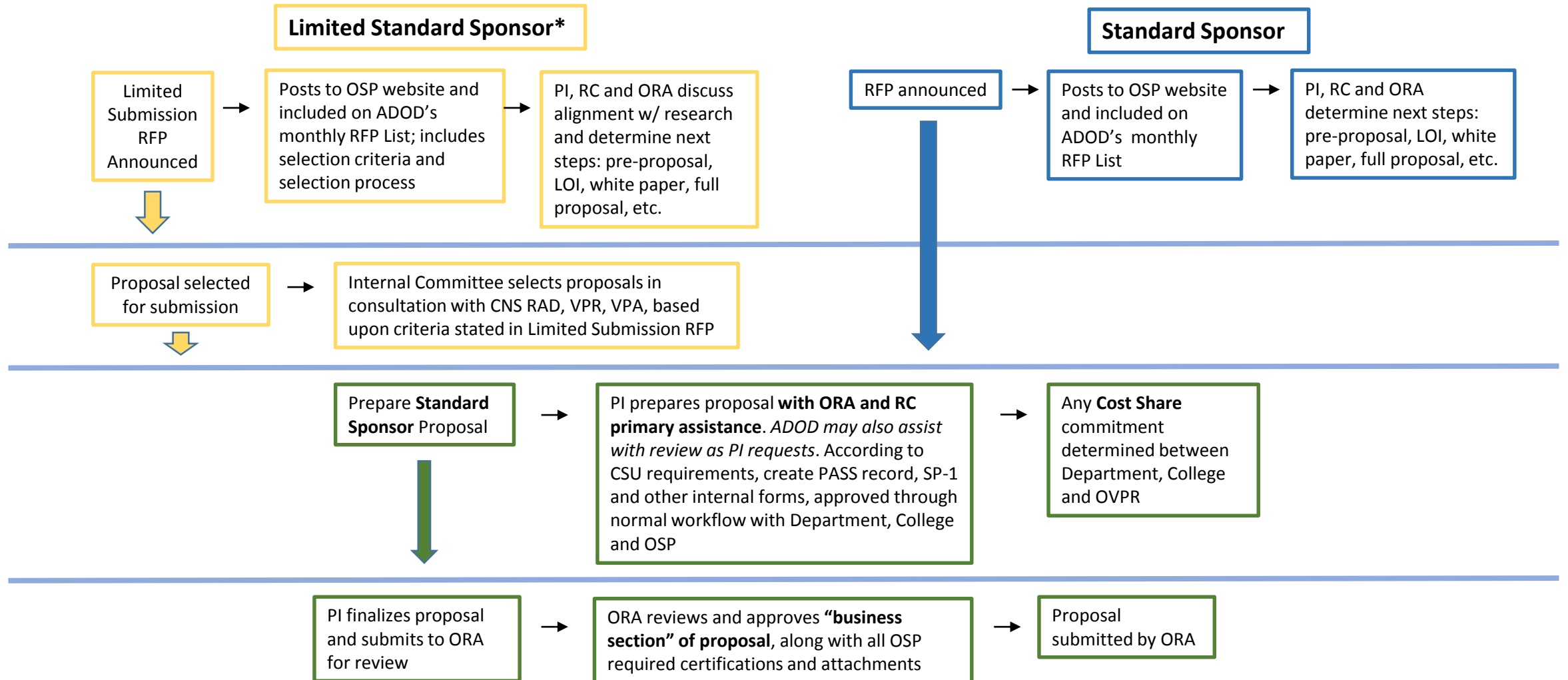


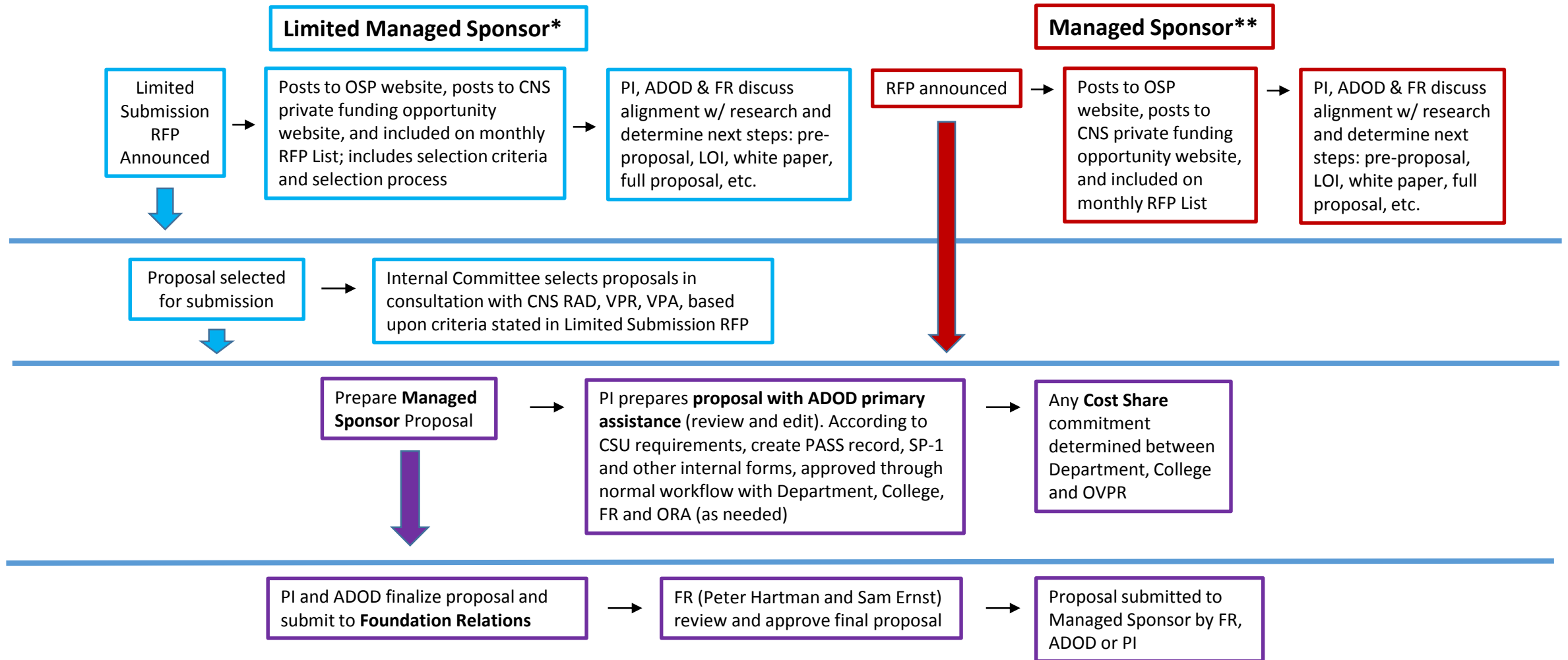
Standard Proposal Submission Process – Applies to all Federal Funding Opportunities



**Limited Sponsor = Specific grant opportunities that limit the number of proposals CSU can submit. Requires an internal selection process.*

KEY: ADOD - Assistant Director of Development FR - Foundation Relations
 RC – Research Coordinator ORA – OSP Research Administrator
 CNS RAD – Natural Sciences Research Associate Dean
 VPR – Vice President of Research

Managed Sponsor Proposal Submission Process – Applies to most Private Funding Opportunities



**Limited Sponsor = Specific grant opportunities that limit the number of proposals CSU can submit. Requires an internal selection process.*

***Managed Sponsor = Specific private funding grant opportunities (foundations and corporations) that require relationship management through Foundation Relations. Examples – Keck Foundation, Bohemian Foundation, Dreyfus Foundation, etc. Complete list of Managed Sponsors included on next page.*

KEY: ADOD - Assistant Director of Development FR - Foundation Relations
 RC – Research Coordinator ORA – OSP Research Administrator
 CNS RAD – Natural Sciences Research Associate Dean
 VPR – Vice President of Research

Current List of Managed Sponsors

- Adolph Coors Company
- Adolph Coors Foundation
- Agrium Inc.
- Alfred P. Sloan Foundation
- American Honda Foundation
- Anheuser Busch
- Anschutz Family Foundation
- Arrow Electronics
- Ball Aerospace Systems/Ball Corporation
- Boettcher Foundation
- Bohemian Foundation/Bohemian Pharos Fund
- Bonfils-Stanton Foundation
- Carnegie Corporation of New York
- CO Bank
- Colorado Health Foundation
- Community Foundation of No. Colorado
- Con Agra Inc.
- Conrad Hilton Foundation
- Coors Biotechnology Division
- DDCF- Doris Duke Charitable Foundation
- Daniels Fund
- Camille and Henry Dreyfus Foundation
- E.I. Dupon Company
- El Pomar Foundation
- EnCana Oil and Gas
- Everitt Companies
- Ewing Marion Kauffman Foundation
- First Data Corporation
- First National Bank
- FirstBank Holiday Company
- Ford Foundation
- Bill and Melinda Gates Foundation
- Gates Family Foundation (CO)
- Google
- Gordon and Betty Moore Foundation
- Graham Foundation
- Griffin Foundation
- HHMI – Howard Hughes Medical Institute
- Halliburton Company
- Henry Luce Foundation
- Hensel Phelps Construction Company
- William and Flora Hewlett Foundation
- HP Inc.
- HP Enterprise
- International Business Machines (IBM)
- Intel Corporation
- James S. McDonnell Foundation
- John Templeton Foundation
- Johnson Foundation
- W.M. Keck Foundation
- W.K. Kellogg Foundation
- Kenneth Kendal King Foundation
- Kresge Foundation
- Leprino Foods
- Level 3 Communications Inc.
- Lockheed Corporation
- Lockheed Fort Worth Company
- Lockheed Idaho Technologies
- Lockheed Martin Astronautics
- Lockheed Martin Energy Systems
- Lumina Foundation
- MacArthur Foundation
- Margaret A. Cargill Foundation
- Mellon Foundation
- Monfort Family Foundation
- NCIIA – national Col. Investors and Innovators
- National Western Stock Show and Rodeo
- New Belgium Brewing Company
- Noble Energy, Inc.
- Northrop Gruman Corporation
- Odell Brewing Company
- Otter Products LLC
- Otterbox Foundation
- Pew Charitable Trusts
- David and Lucile Packard Foundation
- Phelps Tointon, Inc.
- Joe Phelps Vineyards
- Raytheon Company
- Robert Wood Johnson Foundation
- Robinson Dairy
- Rockefeller Foundation
- Rose Community Foundation
- Schneider Electric
- Serimus Foundation
- Siemens Building Technologies
- Siemens Corporation
- Star Foundation
- State Farm Insurance
- Suncor Energy
- Wal-Mart Foundation
- Walton Family Foundation
- Wells Fargo
- William Randolph Hearst Foundation
- Woodward Company
- Xcel Energy
- Xcel Energy Foundation

**Managed Sponsor list will be updated on an ongoing basis*